

Advanced Education enjoys an enviable reputation both as the leading SMART board provider in the country as well as a respected classroom technology solution provider. As our Education Team continues to grow, we have a need for someone with education sales experience to join our team in the role of **Education Account Manager**. We are seeking hardworking, success driven candidates who have the ability to travel throughout Ontario on an as needed basis.

EDUCATION ACCOUNT MANAGER – Full Time Position Available

Position Details

As an Education Account Manager, you will be joining a team that is experiencing tremendous growth due to our unique approach to classroom technology implementations. The classroom is going through the most significant change in over 100 years and you will be right in the middle of it!

Specifically you will be responsible for assisting in the development of assigned Ontario school districts and education accounts, introducing new hardware and software technology solutions to educators, as well as demonstrating SMART boards and related audiovisual technology to educators on an as needed basis.

Primary Responsibilities

- Meet with district administrators to both update and demonstrate the latest technology solutions including performing SMART Technology product demonstrations
- Participate in meetings with school officials discussing the benefits of the SMART Technologies suite of products and other related audiovisual technology
- Organize regular district review meetings to ensure key implementation objectives are being met
- Respond to RFP's and tenders under the guidelines set out by the company
- Participate in special events such as educational trade shows and the extremely popular Advanced/Smart Discovery Series
- Work with teachers on how to effectively use SMART boards and related technology in the classroom

Qualifications

The successful individual will have the following characteristics:

1. Minimum 5 years experience as an Account Manager in the education field
2. Excellent verbal and written skills in addition to strong presentation and problem solving skills. The ability to speak fluently in French would be considered an asset.
3. Good comfort level with various forms of technology used in the classroom
4. Intermediate understanding of windows office suite of products. An understanding of Mac operating systems is also an asset.
6. Previous experience working with SMART board technology is preferred

Compensation is commensurate with candidate's knowledge and productivity.

Please email your resume to info@advanced-inc.com.

For additional company information, please visit <http://www.advanced-education.com/>